



# **NEM INSURANCE PLC**

## **UNAUDITED FINANCIAL STATEMENTS**

### **FOR THE PERIOD ENDED**

**30TH SEPTEMBER, 2020**



NEM HOUSE  
199, Ikorodu Road, Obanikoro, Lagos.  
P.O.Box 654, Marina. Tel:01-4489560-9  
NEM Support Centre: 01-4489570-2  
E-mail:nem@nem-insurance.com  
Website:www.nem-insurance.com

Dr. Fidelis Ayeboe (Chairman), Tope Smart (Group Managing), Yakasai Ahmed (Independent), Yinka Aletor (Non-Executive), Ede Dafinone (Non-Executive), Abisola Giwa-Osojigbe (Deputy Managing), Stella Omororo (Executive)

•NIGERIA

•GHANA

**NEM INSURANCE PLC**  
**STATEMENT OF FINANCIAL POSITION AS 30TH SEPTEMBER, 2020**

			2019
<b>ASSETS</b>	<b>NOTES</b>	<b>N'000</b>	<b>N'000</b>
Cash and Cash equivalents	3	7,499,961	8,095,230
Financial Assets			
Fair value through profit or loss	4	3,285,139	2,485,564
Fair value through other comprehensive Income	4	376,978	70,028
Amortised cost	4	4,006,851	2,130,855
Trade receivables	5	1,860,681	207,484
Reinsurance Assets	6	5,423,259	5,525,893
Deferred Acquisition costs	7	1,190,484	810,097
Other receivables and prepayments	8	667,746	627,253
Investment in Associates	9	435,165	435,165
Investment in Subsidiary	10	100,000	50,000
Investment Property	11	1,592,900	1,589,278
Statutory Deposit	12	320,000	320,000
Intangible Asset	13	10	1,225
Property Plant and equipment	14	2,979,660	3,030,737
Deferred Tax Asset	20	281,736	281,736
<b>Total Assets</b>		<b>30,020,570</b>	<b>25,660,546</b>
<b>LIABILITIES</b>			
Insurance contract liability	15	12,932,941	9,000,866
Trade Payables	16	315,571	298,046
Other payables	17	1,443,707	1,382,477
Retirement benefit obligations	18	81,635	81,635
Income tax liability	19	482,689	457,987
Deferred tax Liabilit	20a	356,500	356,500
		<b>15,613,043</b>	<b>11,577,511</b>
Share capital	21	2,640,251	2,640,251
Share Premium	22	272,551	272,551
Statutory contingency reserves	23	4,761,907	4,198,848
Retain earnings	24	5,578,356	5,816,923
FVOCI reserves	25	(51,468)	(51,468)
Asset revaluation reserve	26	1,094,475	1,094,475
Other reserve - Employee benefit	27	111,455	111,455
<b>Total equity</b>		<b>14,407,527</b>	<b>14,083,035</b>
<b>Total Equity and Liabilities</b>		<b>30,020,570</b>	<b>25,660,546</b>

The financial statements were approved by the Board of Directors and authorised for issue on 02/11/2020 and signed on its behalf by:

  
 Mr. Toshi (Mr. Toshi) (CEO)  
 PRC/2013/014/0000001331

  
 Mrs. Stella (Mrs. Stella) (CFO)  
 PRC/2013/014/0000001338

NEM INSURANCE PLC  
 INTERIM FINANCIAL STATEMENT FOR 3RD QUARTER 2020  
 STATEMENT OF COMPREHENSIVE INCOME

	Notes	3RD QTR 2020 CURRENT QTR N'000	3RD QTR 2019 PRIOR QTR N'000	CURRENT YEAR TO 30/09/2020 N'000	PRIOR YEAR TO 30/09/2019 N'000
Gross premiums written	22	5,782,605	4,625,890	18,768,638	16,405,360
Decrease/(Increase) in unearned income		<u>(1,364,750)</u>	-	(3,130,693)	(1,194,201)
Gross premiums earned	22	4,417,855	4,625,890	15,637,945	15,211,159
Reinsurance expenses	23	<u>(1,337,092)</u>	(2,177,006)	(5,215,412)	(4,786,684)
Net premiums income		3,080,763	2,448,884	10,422,533	10,424,475
Fee and commission income	24	<u>270,503</u>	377,705	1,066,456	990,551
Net underwriting income		3,351,266	2,826,589	11,488,989	11,415,026
Claims expenses	25	(2,239,626)	(652,920)	(4,227,507)	(2,737,108)
Underwriting expenses	26	<u>(1,376,169)</u>	(1,306,233)	(4,661,981)	(4,883,408)
Underwriting profit		(264,529)	867,436	2,599,501	3,794,510
Investment income	27	248,090	270,512	766,136	586,807
Fair value (loss)/gain	28	-	-	-	-
Other income	29	50,266	2,130	57,837	3,936
Revaluation loss investment property	8	-	-	-	-
Profit/(loss) on disposal of Assets		<u>(15,979)</u>	-	(14,966)	-
Impairment Provision-ECL Fixed de	30	-	-	(17,521)	(4,601)
Other operating and admin. Expense	31	(546,363)	(632,315)	(2,069,605)	(1,965,362)
Profit before tax		<u>(528,515)</u>	507,763	1,321,382	2,415,290
Income taxes	15.2	81,920	(78,703)	(204,814)	(374,370)
Profit after tax		<u>(446,595)</u>	429,060	1,116,568	2,040,920
Other Comprehensive Income					
MTN gains on listing in Nigerian Sto	36	-	-	-	589,078
Actuarial profit on defined benefit plan		-	-	-	-
		<u>(446,595)</u>	429,060	1,116,568	2,629,998

NEM INSURANCE PLC  
STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER, 2020

	Issued Share Capital	Share Premium	Contingency Reserves	Gratuity Valuation	FVOCI Reserve	Asset revaluation Reserve	Retain Earnings	Total
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
At January 1, 2020	2,640,251	272,551	4,198,848	111,455	(51,468)	1,094,475	5,816,924	14,083,035
Additions	-	-	-	-	-	-	-	-
Profit for the year	-	-	-	-	-	-	1,118,567	1,118,567
Transfer to Contingency reserves	-	-	563,059	-	-	-	(563,059)	-
Other Comprehensive Income	-	-	-	-	-	-	-	-
Actuarial gain on defined benefit plan	-	-	-	-	-	-	-	-
Fair value gain on FVOCI	-	-	-	-	-	-	-	-
Changes in valuation of land & building	-	-	-	-	-	-	-	-
Distribution to owners	-	-	-	-	-	-	(792,075)	(792,075)
Dividend paid during the year	-	-	-	-	-	-	(792,075)	(792,075)
As at 30th September, 2020	2,640,251	272,551	4,761,907	111,455	(51,468)	1,094,475	5,578,356	14,407,527
As at 30th September, 2019	2,640,251	272,551	4,098,213	131,043	(35,344)	1,094,475	6,169,900	14,370,689

NEM INSURANCE PLC  
STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER, 2019

	Issued Share Capital	Share Premium	Contingency Reserves	Gratuity Valuation	FVOCI Reserve	Asset revaluation Reserve	Retain Earnings	Total
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
At January 1, 2019	2,640,251	272,551	3,806,052	131,043	(35,344)	1,094,475	4,718,130	12,427,157
Additions	-	-	-	-	-	-	-	-
Profit for the year	-	-	-	-	-	-	2,040,919	2,040,919
Transfer to Contingency reserves	-	-	492,161	-	-	-	(492,161)	-
Other Comprehensive Income	-	-	-	-	-	-	-	-
Fair value gain on FVOCI	-	-	-	-	-	-	-	-
Actuarial gain on defined benefit plan	-	-	-	-	-	-	-	-
Gains on the listing of MTN on the floor NSE	-	-	-	-	-	-	589,078	589,078
Changes in valuation of land and building	-	-	-	-	-	-	-	-
Distribution to owners	-	-	-	-	-	-	(686,465)	(686,465)
Dividend paid during the year	-	-	-	-	-	-	(686,465)	(686,465)
As at 30th September, 2019	2,640,251	272,551	4,098,213	131,043	(35,344)	1,094,475	6,169,900	14,370,689
As at 30th September 2018	2,640,251	272,551	3,154,568	140,814	(128,734)	-	4,749,558	10,828,806

**NEM INSURANCE PLC**

**STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 30TH SEPTEMBER, 2020**

	N'000	2019 N'000
Premium received from policy holders	18,768,638	16,405,360
Reinsurance premium paid	(5,215,412)	(4,786,684)
Fees and commission received	1,066,456	990,551
Direct Claims paid	(6,485,573)	(6,696,774)
Claims paid on behalf of co-assurance company	(827,824)	(180,326)
Claims received from reinsurers	1,605,642	2,893,024
Claims received from co-assurance companies	932,248	836,544
Commission paid	(2,910,729)	(2,593,492)
Maintenance Expenses paid	(2,131,639)	(1,965,362)
Cash paid to and on behalf of employees	(2,252,619)	(2,945,953)
Other operating expenses paid	(2,069,605)	(1,823,521)
Company income tax paid	(179,931)	(133,156)
	<u>299,652</u>	<u>211</u>
Cash flows from Investing activities		
Purchase of FVTPL	(230,000)	-
Proceed from short term above 90 days	750,752	1,139,703
Proceed from redemption of amortised cost		-
Proceed on disposal of FVTPL	(158,383)	-
Purchase of financial asset at amortised cost	(1,080,558)	(499,757)
Investment income received	766,136	586,807
Acquisition of PPE	(152,105)	(129,235)
Proceed from PPE	1,313	-
Net cash flow from investing activities	<u>(102,845)</u>	<u>1,097,517</u>
Cash flow from financing activities		
Dividend paid	(792,075)	(686,465)
Net cash flow from financing activities	(595,269)	411,263
Cash and cash equivalent at the beginning - 1st January	<u>8,095,230</u>	<u>6,675,924</u>
Cash and cash equivalent at the end- 30th September , 2020	7,499,961	7,087,187

NEM INSURANCE PLC  
REVENUE ACCOUNT FOR THE PERIOD ENDED 30TH SEPTEMBER, 2020

	MOTOR	MARINE	FIRE	GENERAL ACCIDENT	OIL & GASS	TOTAL	2019
INCOME	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Direct Business Premium	5,966,000	1,850,051	4,065,456	3,787,563	2,879,515	18,548,586	16,167,521
Reinsurance Inward	13,557	1,867	85,698	118,397	533	220,052	237,839
Gross Premium	5,979,557	1,851,918	4,151,154	3,905,960	2,880,048	18,768,638	16,405,360
Reinsurance Expenses	406	794,816	1,896,286	1,239,223	1,284,681	5,215,412	4,786,685
Premium Written	5,979,151	1,057,103	2,254,868	2,666,737	1,595,367	13,553,225	11,618,675
Decrease in Provision or Unexpired Risk	-	-	-	-	-	-	-
Net Premium	5,979,151	1,057,103	2,254,868	2,666,737	1,595,367	13,553,225	11,618,675
Deduct.	-	-	-	-	-	-	-
Increase in Unexpired Risk	1,084,812	350,983	621,409	420,353	653,137	3,130,693	1,194,201
Premium Earned	4,894,339	706,119	1,633,459	2,246,384	942,231	10,422,532	10,424,474
Commission Received	-	197,387	532,693	336,377	-	1,066,456	990,551
Net Income	4,894,339	903,506	2,166,151	2,582,761	942,231	11,488,988	11,415,025
<b>CLAIMS EXPENSES</b>							
Direct Claims Paid	(2,448,253)	(410,003)	(2,103,487)	(743,304)	(780,526)	(6,485,573)	(6,696,774)
Inward Reinsurance Claims Paid	-	-	-	-	-	-	(180,326)
Increase in Prov. For Outstanding Claims	(163,747)	-	(761,553)	(164,786)	-	(1,090,086)	-
Total Expenses	(2,612,000)	(410,003)	(2,865,040)	(908,089)	(780,526)	(7,575,658)	(6,877,100)
<b>RECOVERIES FROM EXPENSES</b>							
Outward Reinsurance Recoveries	53,734	679,908	1,409,526	717,212	199,069	3,059,449	3,299,327
Decrease in Prov. For Outstanding Claims	-	21,184	-	-	267,519	288,702	840,665
	53,734	701,092	1,409,526	717,212	466,588	3,348,151	4,139,992
Claims Incurred	(2,558,266)	291,089	(1,455,515)	(190,877)	(313,938)	(4,227,507)	(2,737,108)
<b>UNDERWRITING EXPENSES</b>							
Acquisition	(632,586)	(379,551)	(607,282)	(683,192)	(227,731)	(2,530,342)	(2,593,492)
Maintenance	(575,543)	(149,215)	(660,808)	(383,695)	(362,379)	(2,131,639)	(2,289,916)
	(1,208,128)	(528,766)	(1,268,090)	(1,066,887)	(590,109)	(4,661,981)	(4,883,408)
Net Income after claims incurred and Underwriting Expenses	1,127,945	665,829	(557,454)	1,324,997	38,183	2,599,500	3,794,509

NEM INSURANCE PLC		
FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30TH SEPTEMBER 2019		
NOTES TO THE FINANCIAL STATEMENTS		
		2019
	N'000	N'000
<b>3. Cash and Cash Equivalents</b>		
Cash - Petty cash	1,160	663
Balances with banks	270,259	1,152,895
Placements with financial institutions	7,270,257	6,965,866
	<u>7,541,676</u>	<u>8,119,424</u>
Allowance for credit loss	(41,715)	(24,194)
<b>Total Cash and Cash equivalents</b>	<u>7,499,961</u>	<u>8,095,230</u>
Short-term deposits are made for varying periods averaging between 1- 90days depending on the immediate cash requirements of the Company . All deposits are subject to an interest rate of 3%. The carrying amounts disclosed above reasonably appropriate fair value at the reporting date.		
<b>4. Financial Assets</b>		
Fair value through profit or loss	3,285,139	2,485,564
Fair value through other comprehensive income	376,978	70,028
Financial asset at amortised cost	<u>4,006,851</u>	<u>2,130,855</u>
	<u>7,668,968</u>	<u>4,686,447</u>
Fair value through profit or loss		
Balance at the beginning of the year	2,485,564	1,108,206
Reclassified from FVOCI	-	1,434,977
Purchases	799,574	40,140
Fair value loss/ gains	-	5,702
Disposal	-	(103,461)
<b>Balance at the end of the year.</b>	<u>3,285,139</u>	<u>2,485,564</u>
Management valued the company's quoted investments at the market value which is reasonable measurement of fair value since the prices of the shares are quoted in an active market . The instruments are measured and evaluated on a fair value basis and the fair value is determined by reference to published prices quotations in an active market		
Fair value through other comprehensive income.		
Financial assets at fair value through other comprehensive income (FVOCI) comprise:		
Equity securities which are not held for trading, and which the Company has irrevocably elected at initial recognition to recognise as FVOCI.		
The components		
Equity securities		
Fair value		
CSCS	70,028	28,559
WAMCO	306,950	57,593
MTN	-	-
Fair value loss	-	(16,125)
	<u>376,978</u>	<u>70,028</u>
Fair value at amortised cost		

Balance as at 1st January, 2019	2,130,855	2,130,855
Financial assets at amortised cost comprise:		
Fixed Deposit over 90 days and bonds from governments and corporate organisations	1,875,996	
	-	-
	<u>4,006,851</u>	<u>2,130,855</u>
<b>5. Trade receivables</b>		
Premium receivables	1,860,681	207,484
Company observed the policy of No Premium, No cover instituted by National Insurance Commission strictly but recognized thirty day credit notes by Brokers only.		
<b>6. Reinsurance Assets</b>		
Reinsurance share of UPR	1,082,294	1,082,294
Reinsurance share of IBNR	973,498	973,498
Reinsurance share of outstanding Claims	1,579,149	1,579,149
Prepaid Reinsurance expense	-	-
Reinsurance share of Claims paid	1,063,775	1,063,775
Co assurance receivable	726,851	726,851
Reinsurance debtors	(2,307)	100,327
	<u>5,423,259</u>	<u>5,525,893</u>
Reinsurance assets are subject to Actuarial Valuation by EY- a professional valuers. This is usually done yearly and at the year end. The next one will be by the end of this year		
<b>7. Deferred Acquisition Cost</b>		
Balance at the beginning of the year	810,097	655,614
Commission paid during the year	2,910,729	3,107,891
Amortised acquisition during the year.	(2,530,342)	(2,953,408)
Balance at the year end	<u>1,190,484</u>	<u>810,097</u>
<b>8. Prepayment and other receivables</b>		
Rent	26,249	13,368
Interest Receivable	109,430	109,430
Withholding tax receivable	118,659	109,075
Stock brokers	88,514	88,514
Other receivables	324,893	306,866
	<u>667,746</u>	<u>627,253</u>
<b>9. Investment in Associate</b>		
Balance at the beginning of the year	435,165	413,752
Addition during the year	-	21,413
Share of profit during the year	-	-
Balance at the year end	<u>435,165</u>	<u>435,165</u>
This represents 40% share of NEM in RegencyNEM in Ghana		
<b>10. Investment in Subsidiary</b>		
NEM Asset Manager Ltd	100,000	50,000



100% interest in NEM Asset Management Ltd.		
<b>11. Investment Property</b>		
Balance at the beginning of the year	1,589,278	682,951
Addition during the year	3,623	6,272
Reclassified from PPE	-	899,874
Revaluation gain/(loss)	-	181
Balance at the year end	<u>1,592,900</u>	<u>1,589,278</u>
This is building under construction which has now been completed and even rented out to generate rental income for the company. Since this is not put into use by the company but rented out to generate income, it must be reclassified from PPE to Investment property.		
NEM Investment Property in Oniru, Ebutte Metta and Zaria		
	320,000	320,000
Deposit with the Central Bank of Nigeria in accordance with the provisions of Insurance Act, 2003		
<b>13. Intangible Asset[Computer Software]</b>		
As at 1/1/2020	61,596	61,596
Additions		
Disposal	-	-
As at 30/09/2020	<u>61,596</u>	<u>61,596</u>
Amortisation		
At January 1	60,371	59,554
Written off		
Amortisation during the year	1,215	817
As at 30/09/2020	<u>61,586</u>	<u>60,371</u>
Carrying Amount	<u>10</u>	<u>1,225</u>

<b>Note14 PROPERTY PLANT AND EQUIPMENT SCHEDULE</b>							
	<b>Land</b>	<b>Building</b>	<b>Machinery &amp; Equipment</b>	<b>Motor Vehicle</b>	<b>Furniture &amp; Fittings</b>	<b>Office Equipment</b>	<b>Total</b>
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
At 1st January 2020	417,900	2,197,100	138,958	746,338	422,725	425,454	4,348,476
Additions	-	(0)	4,256	117,859	3,159	26,832	152,105
Reclassification	-	-	-	-	-	-	-
Disposal	-	-	(120,518)	(55,793)	(396,040)	(305,583)	(877,933)
At 30th September, 2020	<u>417,900</u>	<u>2,197,100</u>	<u>22,696</u>	<u>808,404</u>	<u>29,844</u>	<u>146,703</u>	<u>3,622,648</u>
<b>Depreciation/Amortisation</b>							
At 1st January 2020	-	43,942	121,809	385,332	410,139	356,516	1,317,738
Charge for the year	-	32,956	3,404	121,261	4,477	22,006	184,104
Depreciation on Disposal	-	-	(120,518)	(36,714)	(396,040)	(305,583)	(858,854)
At 30th September, 2020	<u>-</u>	<u>76,898</u>	<u>4,696</u>	<u>469,879</u>	<u>18,575</u>	<u>72,939</u>	<u>642,988</u>
<b>Net Book Value</b>							
At 30th September, 2020	<u>417,900</u>	<u>2,120,201</u>	<u>18,000</u>	<u>338,525</u>	<u>11,269</u>	<u>73,765</u>	<u>2,979,660</u>
At 31st December, 2019	<u>417,900</u>	<u>2,153,158</u>	<u>17,149</u>	<u>361,006</u>	<u>12,587</u>	<u>68,938</u>	<u>3,030,737</u>

	N'000	2019 N'000
<b>15. Insurance Contract Liability</b>		
Outstanding Clams reserve	3,416,852	2,615,469
Incurred but not reported IBNR	1,738,829	1,738,829
Total Outstanding claims	5,155,681	4,354,298
Unearned premuim reserve	7,777,260	4,646,568
	<u>12,932,941</u>	<u>9,000,866</u>
<b>16. Trade Payable</b>		
Due to reinsurance broker - AON	42,934	25,410
Premium Deposit	272,637	272,637
	<u>315,571</u>	<u>298,046</u>
<b>17. Other Payables</b>		
Accruals	237,041	496,688
Unclaimed Dividend	728,297	390,482
Other creditors	201,244	218,181
Deferred acquisition income	277,126	277,126
	<u>1,443,707</u>	<u>1,382,477</u>
<b>18. Retirement Benefit obligation</b>		
Amount recognised in statement of financia	81,635	81,635
This is valued yearly by EY also		
<b>19. Taxation</b>		
Per financial position	457,987	835,530
Income tax for the year	204,814	457,987
Information technology levy		-
Paid during the year	(180,112)	(156,086)
Provision no longer required	-	(679,444)
Balance at the year end	<u>482,689</u>	<u>457,987</u>
<b>20. Deferred tax asset</b>		
Balance at the beginning of the year	281,736	83,306
Change during the year	-	198,430
Balance at the year end	<u>281,736</u>	<u>281,736</u>

<b>20a. Deferred tax liability</b>		
Balance at the beginning of the year	356,500	397,746
Change during the year	-	(41,246)
Revaluation Surplus	-	-
Balance at the year end	<u>356,500</u>	<u>356,500</u>
<b>21. Issued Share Capital</b>		
Authorised Share Capital	<u>4,200,000</u>	<u>4,200,000</u>
8,400,000,000 ordinary shares of 50k each		
Ordinary share capital issued and fully paid.	<u>2,640,251</u>	<u>2,640,251</u>
5,280,502,913 ordinary shares of 50k each		
<b>22. Share Premium</b>		
Share Premium	<u>272,551</u>	<u>272,551</u>
Premium from issue of shares reported		
<b>23. Statutory contingency reserve</b>		
Balance at the beginning of the year	4,198,848	3,606,052
Transfer from revenue	<u>563,059</u>	<u>592,796</u>
Balance at the year end	<u>4,761,907</u>	<u>4,198,848</u>
Statutory contingency reserve is the higher of 3% of total premium or 20% of profit after tax		
<b>24. Retain earnings</b>		
Balance at the beginning of the year	5,816,923	4,718,130
Profit for the year	1,116,567	2,378,054
Transfer to contingency reserve	(563,059)	(592,796)
Gains on the listing of MTN on floor of NSE	-	-
Dividend paid	<u>(792,075)</u>	<u>(686,465)</u>
Balance at the year end	<u>5,578,356</u>	<u>5,816,923</u>
<b>25. FVOCI reserve</b>		
Balance at the beginning of the year	(51,468)	(35,344)
Addition during the year	<u>-</u>	<u>(16,124)</u>
Balance at the year end	<u>(51,468)</u>	<u>(51,468)</u>
<b>26. Asset Revaluation Reserve</b>		
Balance at the beginning of the year	1,094,475	1,094,475

Accumulated depreciation	-	-
Revaluatin amount -gain	-	-
Transfer to deferred tax liability	-	-
Balance at the year end	<u>1,094,475</u>	<u>1,094,475</u>

This represent the revaluation of our head office Property by Jide Taiwo -an estate  
Survayor and Valuersw

<b>27. Other reserves- Employee benefit</b>		
Balance at the beginning of the year	111,455	131,043
Addition during the year	-	(19,588)
Balance at the year end	<u>111,455</u>	<u>111,455</u>

	N'000	2019 N'000
<b>28. Direct premium</b>		
Motor	5,966,000	4,846,604
Marine	1,850,051	1,238,496
Fire	4,065,456	4,835,224
General Accident	3,787,563	2,716,173
Oil and Gass	2,879,515	2,531,024
	<u>18,548,586</u>	<u>16,167,521</u>
<b>28a. Reinsurance Inward</b>		
Motor	13,557	38,160
Marine	1,867	12,274
Fire	85,698	157,741
General Accident	118,397	15,788
Oil and Gass	533	13,876
	<u>220,052</u>	<u>237,839</u>
<b>28b. Gross Written premium</b>		
Direct premium	18,548,586	16,167,521
Reinsurance Inward	220,052	237,839
	<u>18,768,638</u>	<u>16,405,360</u>
<b>29. Unexpired Risk</b>		
Opening Balance		
Motor	1,742,367	1,389,434
Marine	372,492	384,738
Fire	1,084,850	972,888
General Accident	1,123,090	820,186
Oil and Gass	323,768	578,991
	<u>4,646,567</u>	<u>4,146,237</u>
Closing Balance		
Motor	(2,827,179)	(1,760,363)
Marine	(723,475)	(489,377)
Fire	(1,706,259)	(1,077,132)
General Accident	(1,543,443)	(983,823)
Oil and Gass	(976,905)	(1,029,743)
	<u>(7,777,260)</u>	<u>(5,340,438)</u>
<b>29a. Increase in unexpired risks</b>		
Opening	4,646,567	4,146,237
Closing	(7,777,260)	(5,340,438)
	<u>(3,130,693)</u>	<u>(1,194,201)</u>
<b>29b. Breakdown of the (Increase)/Decrease</b>		
Motor	(1,084,812)	(370,929)

Marine	(350,983)	(104,639)
Fire	(621,409)	(104,244)
General Accident	(420,353)	(163,637)
Oil and Gass	(653,137)	(450,752)
	<u>(3,130,693)</u>	<u>(1,194,201)</u>
<b>30. Reinsurance expenses</b>		
Motor	406	29,192
Marine	794,816	726,934
Fire	1,896,286	1,853,701
General Accident	1,239,223	1,127,107
Oil and Gass	1,284,681	1,049,750
	<u>5,215,412</u>	<u>4,786,684</u>
<b>31. Fees and commission Received</b>		
Motor	-	7,300
Marine	197,387	191,138
Fire	532,693	497,029
General Accident	336,377	295,084
Oil and Gass	-	-
	<u>1,066,456</u>	<u>990,551</u>
<b>32. Claim expenses</b>		
Motor	(2,558,266)	(2,302,863)
Marine	291,089	98,709
Fire	(1,455,515)	(76,624)
General Accident	(190,877)	(561,739)
Oil and Gass	(313,938)	105,409
	<u>(4,227,507)</u>	<u>(2,737,108)</u>
<b>33. Aquisition expenses</b>		
Commission expense	2,910,729	2,593,492
Changes in deferred acquisition cost	(380,387)	2,289,916
	<u>2,530,342</u>	<u>4,883,408</u>
<b>33a. Commission expenses</b>		
Motor	727,682	669,761
Marine	436,609	275,425
Fire	698,575	973,183
General Accident	785,897	454,224
Oil and Gass	261,966	220,899
	<u>2,910,729</u>	<u>2,593,492</u>
<b>33b. Aquisition expenses</b>		
Motor	632,586	669,761
Marine	379,551	275,425
Fire	607,282	973,183

	General Accident	683,192	454,224
	Oil and Gass	227,731	220,899
		<u>2,530,342</u>	<u>2,593,492</u>
<b>33c</b>	<b>Underwriting expenses</b>		
	Acquisition expenses from 33	2,530,342	2,593,492
	Maintenance expenses from 33c	<u>2,131,639</u>	<u>2,289,916</u>
		<u>4,661,981</u>	<u>4,883,408</u>
<b>33d.</b>	<b>Maintenance expenses</b>		
	Wages and Salaries-Technical staff	143,410	136,779
	Entertainment and Hotel Expenses	92,957	97,056
	NIID Expenses	5,620	4,930
	Printing and Stationery Expenses	22,249	31,750
	Transport and Travelling Expenses	663,034	544,505
	Professional fees	327,362	865,544
	Marketing Expenses	9,989	11,807
	Business Development Expenses	492,128	228,309
	Tracking Expenses	177,756	211,477
	Insurance Levy	188,028	150,735
	Industrial Training Fund	7,106	7,024
	Trade fair Expenses	2,000	-
		<u>2,131,639</u>	<u>2,289,916</u>
<b>33d.</b>	<b>Maintenance expenses- Break down by class of business</b>		
	Motor	575,543	618,277
	Marine	149,215	160,294
	Fire	660,808	709,874
	General Accident	383,695	412,185
	Oil and Gass	<u>362,379</u>	<u>389,286</u>
		<u>2,131,639</u>	<u>2,289,916</u>
<b>34.</b>	<b>Investment Income</b>		
	CBN Interest	41,751	43,430
	Investment Income	<u>724,386</u>	<u>543,377</u>
		<u>766,136</u>	<u>586,807</u>
<b>34a.</b>	<b>Other Income</b>		
	Gains on disposal of Non current Ass	-	861
	Sundry Income	35,240	110
	Rental income	<u>22,596</u>	<u>2,964</u>
		<u>57,837</u>	<u>3,935</u>



NEM INSURANCE PLC  
 MAJOR SHAREHOLDING STRUCTURE

S/N	ACCT NO	NAME	ADDRESS	HOLDING	%
1	2979	JEIDOC LIMITED	CEDDI TOWERS 16, WHARF	368,445,497	6.98%
2	147140	BUKSON INVESTMENT LIMITED	C/O NEM INSURANCE PLC BROAD STREET, LAGOS LAGOS	337,054,367	6.38%
3	194768	CAPITAL EXPRESS ASSURANCE LIMITED	C/O NEM INSURANCE PLC, 138/146 BROAD STREET LAGOS ISLAND LAGOS	383,492,958	7.26%
4		AFIG FUNDS	C/O ABOX CORPORATE SERVICES LTD EBENE MAURITIUS	1,578,870,171	29.90%

Chief Ede Dafinone represents Jeldoc Limited, Mrs. Joy Teluwo represents Bukson Investment Limited, Mrs. Yinka Aletor represents Capital Express Assurance Company Limited while Mr. Papa Ndiaye and Mr. Kelechi Okoro represent AFIG Funds

### **Securities Trading Policy**

In compliance with Rule 17.15 Disclosure of Dealings in Issuers' Shares, Rulebook of the Exchange 2015 (Issuers Rule) NEM Insurance Plc maintains a Security Trading Policy which guides Directors, Audit Committee members, employees and all individuals categorized as insiders with respect to their dealing in the Company's shares. The Policy undergoes periodic review by the Board and is updated accordingly. The Company has made specific inquiries of all its directors and other insiders and is not aware of any infringement of the policy during the period.

### **Rules Governing Free Float Requirements**

In accordance with Rule 2.2 – Rules Governing Free Float Requirement: NEM Insurance plc complies with the Exchange's free Float requirement.