

NEM INSURANCE PLC

UNAUDITED FINANCIAL STATEMENTS

FOR THE PERIOD ENDED

30TH JUNE 2020



NEM HOUSE
199, Ikorodu Road, Obanikoro, Lagos
P.O. Box 654, Marina. Tel: 01-4489560-
NEM Support Centre: 01-4489570-
E-mail: nem@nem-insurance.com
Website: www.nem-insurance.com

Dr. Fidelis Ayeboe (Chairman), Tope Smart (Group Managing), Yakasai Ahmed (Independent), Yinka Aletor (Non-Executive), Ede Dafinore (Non-Executive), Abisola Givva-Olagie (Deputy Managing), Stella Omororo (Executive)

• NIGERIA

• GHANA

NEM INSURANCE PLC
STATEMENT OF FINANCIAL POSITION AS 30TH JUNE, 2020

			31/12/2019
ASSETS	NOTES	N'000	N'000
Cash and Cash equivalents	3	8,825,129	8,095,230
Financial Assets			
Fair value through profit or loss	4	2,715,564	2,485,564
Fair value through other comprehensive income	4	70,028	70,028
Amortised cost	4	2,340,855	2,130,855
Trade receivables	5	2,349,241	207,484
Reinsurance Assets	6	5,450,162	5,525,893
Deferred Acquisition costs	7	940,097	810,097
Other receivables and prepayments	8	595,626	627,253
Investment in Associates	9	435,165	435,165
Investment in Subsidiary	10	100,000	50,000
Investment Property	11	1,592,900	1,589,278
Statutory Deposit	12	320,000	320,000
Intangible Asset	13	10	1,225
Property Plant and equipment	14	2,979,928	3,030,737
Deferred Tax Asset	20	281,736	281,736
Total Assets		28,996,439	25,660,545
LIABILITIES			
Insurance contract liability	15	11,123,708	9,000,865
Trade Payables	16	668,371	298,046
Other payables	17	1,284,782	1,382,477
Retirement benefit obligations	18	81,635	81,635
Income tax liability	19	627,322	457,987
Deferred tax Liabilit	20a	356,500	356,500
		14,142,317	11,577,510
Share capital	21	2,640,251	2,640,251
Share Premium	22	272,551	272,551
Statutory contingency reserves	23	4,588,429	4,198,848
Retain earnings	24	6,198,429	5,816,924
FVOCI reserves	25	(51,468)	(51,468)
Asset revaluation reserve	26	1,094,475	1,094,475
Other reserve - Employee benefit	27	111,455	111,455
Total equity		14,854,122	14,083,035
Total Equity and Liabilities		28,996,439	25,660,545

The financial statements were approved by the Board of Directors and authorised for issue on 29/07/2020 and signed on its behalf by:


 Mr. Tommaso Baccaloni (CEO)
 PIC/2013/CAN/0000001334


 Mrs. Silvia D'Amico (CFO)
 PIC/2013/CAN/0000001336

NEM INSURANCE PLC
INTERIM FINANCIAL STATEMENT FOR 2ND QUARTER 2020
STATEMENT OF COMPREHENSIVE INCOME

	Notes	2ND QTR 2020 CURRENT QTR N'000	2ND QTR 2019 PRIOR QTR N'000	CURRENT YEAR TO 30/06/2020 N'000	PRIOR YEAR TO 30/06/2019 N'000
Gross premiums written	22	5,070,279	4,979,656	12,986,033	11,779,470
Decrease/(increase) in unearned income		(802,612)	116,724	(1,765,943)	(1,194,201)
Gross premiums earned	22	4,267,667	5,096,380	11,220,090	10,585,269
Reinsurance expenses	23	(1,767,589)	(1,524,456)	(3,878,320)	(2,609,678)
Net premiums income		2,500,078	3,571,924	7,341,770	7,975,591
Fee and commission income	24	364,080	493,472	795,953	612,846
Net underwriting income		2,864,158	4,065,396	8,137,723	8,588,437
Claims expenses	25	(662,648)	(990,161)	(1,987,881)	(2,084,188)
Underwriting expenses	26	(1,256,631)	(1,686,529)	(3,285,812)	(3,577,175)
Underwriting profit		944,879	1,388,706	2,864,030	2,927,074
Investment income	27	214,034	79,665	518,046	316,295
Fair value (loss)/gain	28	-	-	-	-
Other income	29	5,298	(4,878)	7,571	1,806
Revaluation loss investment properties	8	-	-	-	-
Profit/(loss) on disposal of Assets		105	-	1,013	-
Impairments-ECL on Fixed deposit	30	-	8,920	-	(4,601)
Other operating and admin. Expenses	31	(566,659)	(570,292)	(1,540,763)	(1,333,047)
Profit before tax		597,657	902,121	1,849,897	1,907,526
Income taxes	15.2	(92,637)	(139,829)	(286,734)	(295,667)
Profit after tax		505,020	762,292	1,563,163	1,611,860
Other Comprehensive Income		-	-	-	-
MTN gains on listing on Nigeria stock Exchange	35	-	589,078	-	589,078
Statutory Contingency Reserve		(152,108)	(353,384)	(389,581)	(353,384)
		352,912	997,986	1,173,582	1,847,554

NEM INSURANCE PLC
REVENUE ACCOUNT FOR THE YEAR ENDED 30TH JUNE, 2020

	MOTOR	MARINE	FIRE	GENERAL ACCIDENT	OIL & GASS	TOTAL	2019
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
INCOME							
Direct Business Premium	3,999,290	1,293,421	2,706,882	2,808,027	2,037,696	12,845,316	11,629,522
Reinsurance Inward	6,934	756	70,603	62,424	-	140,717	149,948
Gross Premium	4,006,224	1,294,178	2,777,485	2,870,451	2,037,696	12,986,033	11,779,470
Reinsurance Outward	1,265	554,676	1,424,904	905,603	990,872	3,878,320	2,609,678
Premium Written	4,004,959	739,502	1,352,581	1,963,848	1,046,823	9,107,713	9,169,792
Decrease in Provision or Unexpired Risk	-	-	-	-	-	-	-
Net Premium	4,004,959	739,502	1,352,581	1,963,848	1,046,823	9,107,713	9,169,792
Deduct	-	-	-	-	-	-	-
Increase in Unexpired Risk	375,424	226,417	128,601	508,595	526,905	1,765,943	1,194,201
Premium Earned	3,629,534	513,084	1,223,980	1,455,254	519,918	7,341,770	7,975,591
Commission Received	-	139,435	401,871	254,647	-	795,953	612,846
Net Income	3,629,534	652,519	1,625,851	1,709,901	519,918	8,137,723	8,598,437
CLAIMS EXPENSES							
Direct Claims Paid	(1,409,331)	(227,254)	(1,314,107)	(340,454)	(530,359)	(3,821,504)	(3,984,774)
Inward Reinsurance Claims Paid	-	-	-	-	-	-	(24,326)
Increase in Prov. For Outstanding Claims	(15,595)	-	(604,265)	(126,566)	-	(746,426)	(477,321)
Total Expenses	(1,424,926)	(227,254)	(1,918,372)	(467,021)	(530,359)	(4,567,931)	(4,486,421)
RECOVERIES FROM EXPENSES							
Outward Reinsurance Recoveries	182,496	292,220	1,067,760	448,978	199,069	2,190,523	1,727,416
Decrease in Prov. For Outstanding Claims	-	12,932	-	-	376,595	389,526	674,818
Claims Incurred	(1,242,430)	305,151	1,067,760	448,978	575,684	2,580,049	2,402,233
		77,898	(850,611)	(18,043)	45,305	(1,987,881)	(2,084,188)
UNDERWRITING EXPENSES							
Acquisition	(493,773)	(237,687)	(569,868)	(579,504)	(112,976)	(1,993,808)	(1,829,696)
Maintenance	(348,841)	(90,440)	(400,521)	(232,561)	(219,641)	(1,292,004)	(1,747,477)
	(842,614)	(328,127)	(970,389)	(812,065)	(332,617)	(3,285,812)	(3,577,175)
Net Income after claims incurred and Under	1,544,490	402,289	(195,150)	879,794	232,606	2,864,030	2,927,074

NEM INSURANCE PLC

STATEMENT OF CHANGES IN EQUITY AS AT 30TH JUNE, 2020

	Issued Share Capital N'000	Share Premium N'000	Contingency Reserves N'000	Gratuity Valuation N'000	FVOCI Reserve N'000	Asset revaluation Reserve N'000	Retain Earnings N'000	Total N'000	30/06/2019 N'000
At January 1, 2020	2,640,251	272,551	4,198,848	111,455	(51,468)	1,094,475	5,816,024	14,083,005	12,427,156
Additions	-	-	-	-	-	-	-	-	-
Profit for the year	-	-	-	-	-	-	1,563,162	1,563,162	1,611,860
Transfer to Contingency reserves	-	-	389,581	-	-	-	(389,581)	-	-
Other Comprehensive Income	-	-	-	-	-	-	-	-	-
Actuarial gain on defined benefit plan	-	-	-	-	-	-	-	-	-
Gains on the listing of MTN on the floor NSE	-	-	-	-	-	-	-	-	-
Distributions to owners	-	-	-	-	-	-	-	-	-
Dividend paid during the year	-	-	-	-	-	-	-	-	-
As at 30th June, 2020	2,640,251	272,551	4,588,429	111,455	(51,468)	1,094,475	(792,075)	14,854,122	13,352,553

NEM INSURANCE PLC

STATEMENT OF CHANGES IN EQUITY AS AT 30 JUNE, 2019

	Issued Share Capital N'000	Share Premium N'000	Contingency Reserves N'000	Gratuity Valuation N'000	FVOCI Reserve N'000	Asset revaluation Reserve N'000	Retain Earnings N'000	Total N'000	2018 N'000
At January 1, 2019	2,640,251	272,551	3,626,052	131,043	(35,344)	1,094,475	4,718,130	12,427,158	12,427,157
Additions	-	-	-	-	-	-	-	-	-
Profit for the year	-	-	-	-	-	-	1,611,860	1,611,860	1,611,860
Transfer to Contingency reserves	-	-	353,384	-	-	-	(353,384)	-	-
Other Comprehensive Income	-	-	-	-	-	-	-	-	-
Actuarial gain on defined benefit plan	-	-	-	-	-	-	-	-	-
Gains on MTN shares	-	-	-	-	-	-	-	-	-
Distributions to owners	-	-	-	-	-	-	-	-	-
Dividend paid during the year	-	-	-	-	-	-	-	-	-
As at 30TH JUNE 2019	2,640,251	272,551	3,859,436	131,043	(35,344)	1,094,475	5,879,218	13,352,552	12,427,157

NEM INSURANCE PLC

STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 30TH JUNE, 2020

	N'000	30/06/2019 N'000
Premium received from policy holders	12,986,033	11,779,470
Reinsurance premium paid	(3,878,320)	(2,609,678)
Fees and commission received	795,953	612,846
Direct Claims paid	(3,821,504)	(3,984,774)
Claims paid on behalf of co-assurance company	(527,824)	(24,326)
Claims received from reinsurers	1,412,447	1,163,185
Claims received from co-assurance companies	932,248	564,231
Commission paid	(1,993,808)	(1,829,698)
Maintenance Expenses paid	(1,292,004)	(1,333,047)
Cash paid to and on behalf of employees	(1,180,957)	(1,639,720)
Other operating expenses paid	(1,523,242)	(1,823,521)
Company income tax paid	(117,399)	(26,691)
	<u>1,791,623</u>	<u>848,276</u>
Cash flows from Investing activities		
Purchase of FVTPL	(230,000)	-
Proceed from short term above 90 days	391,906	670,000
Proceed from redemption of amortised cost		-
Proceed on disposal of FVTPL	-	-
Purchase of financial asset at amortised cost	(820,558)	(572,561)
Investment income received	518,046	316,295
Acquisition of PPE	(130,055)	(98,310)
Proceed from PPE	1,013	-
Net cash flow from investing activities	<u>(269,648)</u>	<u>315,424</u>
Cash flow from financing activities		
Dividend paid	(792,075)	(686,465)
Net cash flow from financing activities	729,899	477,235
Cash and cash equivalent at the beginning - 1st January	8,095,230	6,675,924
Cash and cash equivalent at the end- 30th June , 2020	8,825,129	7,153,159

NEM INSURANCE PLC		
FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30th JUNE, 2020		
NOTES TO THE FINANCIAL STATEMENTS		
		2019
	N'000	N'000
3. Cash and Cash Equivalents		
Cash - Petty cash	1,173	663
Balances with banks	59,538	1,152,895
Placement with financial institutions	<u>8,806,133</u>	<u>6,965,866</u>
	8,866,844	8,119,424
Allowance for credit loss	<u>(41,715)</u>	<u>(24,194)</u>
Total Cash and Cash equivalents	<u>8,825,129</u>	<u>8,095,230</u>
Short-term deposits are made for varying periods averaging between 1- 90days depending on the immediate cash requirements of the Company . All deposits are subject to an interest rate of 11.21%. The carrying amounts disclosed above reasonably appropriate fair value at the reporting date.		
4 Financial Assets		
Fair value through profit or loss	2,715,564	2,485,564
Fair value through other comprehensive income	70,028	70,028
Financial asset at amortised cost	<u>2,340,855</u>	<u>2,130,855</u>
	<u>5,126,447</u>	<u>4,686,447</u>
Fair value through profit or loss		
Balance at the beginning of the year	2,485,564	1,108,206
Reclassified from FVOCI	-	1,434,977
Purchases	230,000	40,140
Fair value loss/ gains	-	5,702
Disposal	-	(103,461)
Balance at the end of the year.	<u>2,715,564</u>	<u>2,485,564</u>
Management valued the company's quoted investments at the market value which is reasonable measurement of fair value since the prices of the shares are quoted in an active market . The instruments are measured and evaluated on a fair value basis and the fair value is determined by reference to published prices quotations in an active market.		
Fair value through other comprehensive income.		
Financial assets at fair value through other comprehensive income (FVOCI) comprise:		
Equity securities which are not held for trading, and which the Company has irrevocably elected at initial recognition to recognise as FVOCI.		
The components		
Equity securities		
Fair value		
CSCS	70,028	28,559
WAMCO	-	57,593
MTN	-	-
Fair value loss	<u>-</u>	<u>(16,125)</u>
	<u>70,028</u>	<u>70,028</u>
Fair value at amortised cost		
Balance as at 1st January, 2019	2,130,855	2,130,855
Financial assets at amortised cost comprise:		
Fixed Deposit over 90 days and bonds from governments and corporate organisations	210,000	-
	<u>-</u>	<u>-</u>

	<u>2,340,855</u>	<u>2,130,855</u>
5. Trade receivables		
Premium receivables	2,349,241	207,484
Company observed the policy of No Premium, No cover instituted by National Insurance Commission strictly but recognized thirty day credit notes by Brokers only.		
6. Reinsurance Assets		
Reinsurance share of UPR	1,082,294	1,082,294
Reinsurance share of IBNR	973,498	973,498
Reinsurance share of outstanding Claims	1,579,149	1,579,149
Prepaid Reinsurance expense	-	-
Reinsurance share of Claims paid	1,063,775	1,063,775
Co assurance receivable	726,851	726,851
Reinsurance debtors	24,595	100,327
	<u>5,450,162</u>	<u>5,525,893</u>
Reinsurance assets are subject to Actuarial Valuation by EY- a professional valuers. This is usually done yearly and is the year end. The next one will be by the end of this year		
7. Deferred Acquisition Cost		
Balance at the beginning of the year	810,097	655,614
Commission paid during the year	1,989,589	3,107,891
Amortised acquisition during the year.	<u>(1,859,589)</u>	<u>(2,953,408)</u>
Balance at the year end	<u>940,097</u>	<u>810,097</u>
8. Prepayment and other receivables		
Rent	13,368	13,368
Interest Receivable	109,430	109,430
Withholding tax receivable	115,409	109,075
Stock brokers	88,514	88,514
Other receivables	268,904	306,866
	<u>595,626</u>	<u>627,253</u>
9. Investment in Associate		
Balance at the beginning of the year	435,165	413,752
Addition during the year	-	21,413
Share of profit during the year	-	-
Balance at the year end	<u>435,165</u>	<u>435,165</u>
This represents 40% share of NEM in RegencyNEM in Ghana		
10. Investment in Subsidiary		
NEM Asset Management Ltd	100,000	50,000
100% interest in NEM Asset Management Ltd.		

11. Investment Property		
Balance at the beginning of the year	1,589,278	682,951
Addition during the year	3,623	6,272
Reclassified from PPE	-	899,874
Revaluation gain/(loss)	-	181
Balance at the year end	<u>1,592,900</u>	<u>1,589,278</u>
This is building under construction which has now been completed and even rented out to generate rental income for the company. Since this is not put into use by the company but rented out to generate income, it must be reclassified from PPE to Investment property.		
NEM Investment Property in Oniru, Ebutte Metta and Zaria		
12. Statutory Deposit		
Deposit with the Central Bank of Nigeria in accordance with the provisions of Insurance Act, 2003	320,000	320,000
13 INTANGIBLE ASSET[COMPUTER SOFTWARE]		
As at 1/1/2020	61,596	61,596
Additions		
Disposal	-	-
As at 31/01/2020	<u>61,596</u>	<u>61,596</u>
AMORTISATION		
At January 1	60,371	59,554
Written off		
Amortisation during the year	1,215	817
As at 30/06/2020	<u>61,586</u>	<u>60,371</u>
Carrying Amount	<u>10</u>	<u>1,225</u>

NEM INSURANCE PLC									
Note 14 PROPERTY PLANT AND EQUIPMENT SCHEDULE									
	Land	Building	Machinery & Equipment	Motor Vehicle	Furniture & Fittings	Office Equipment	Total		
At 1st January 2020	417,900	2,197,100	138,958	746,338	422,725	425,454	4,348,476		
Additions	-	-	3,206	109,554	2,485	14,809	130,055		
Reclassification	-	-	-	-	-	-	-		
Transfer to Investment Pro	-	-	-	-	-	-	-		
At 30th June, 2020	417,900	2,197,100	142,164	855,892	425,211	440,263	4,478,531		
Depreciation/Amortisation									
At 1st January 2020	-	43,942	121,809	385,332	410,139	356,516	1,317,738		
Charge for the year	-	21,971	14,216	85,589	15,062	44,026	180,865		
Depreciation on Disposal	-	-	-	-	-	-	-		
At 30th June, 2020	-	65,913	136,025	470,921	425,201	400,542	1,498,603		
Net Book Value									
At 30th June, 2020	417,900	2,131,187	6,139	384,971	10	39,721	2,979,928		
At 31st December, 2019	417,900	2,153,158	17,149	361,006	12,587	68,938	3,030,737		

	2020 N'000	2019 N'000
15. Insurance Contract Liability		
Outstanding Clams reserve	2,972,369	2,615,469
Incurred but not reported IBNR	<u>1,738,829</u>	<u>1,738,829</u>
Total Outstanding claims	4,711,198	4,354,298
Unearned premium reserve	<u>6,412,510</u>	<u>4,646,568</u>
	<u>11,123,708</u>	<u>9,000,866</u>
16. Trade Payable		
Due to reinsurance broker - AON	395,735	25,410
Premium Deposit	<u>272,637</u>	<u>272,637</u>
	<u>668,371</u>	<u>298,046</u>
17. Other Payables		
Accruals	327,241	496,688
Unclaimed Dividend	390,482	390,482
Other creditors	289,933	218,181
Deferred acquisition income	<u>277,126</u>	<u>277,126</u>
	<u>1,284,782</u>	<u>1,382,477</u>
18. Retirement Benefit obligation		
Amount recognised in statement of financial posit This is valued yearly by EY also	81,635	81,635
19. Taxation		
Per financial position	457,987	835,530
Income tax for the year	286,734	457,987
Information technology levy	-	-
Paid during the year	(117,399)	(156,086)
Provision no longer required	-	(679,444)
Balance at the year end	<u>627,322</u>	<u>457,987</u>
20. Deferred tax asset		
Balance at the beginning of the year	281,736	83,306
Change during the year	<u>-</u>	<u>198,430</u>
Balance at the year end	<u>281,736</u>	<u>281,736</u>
20a. Deferred tax liability		
Balance at the beginning of the year	356,500	397,746
Change during the year	-	(41,246)
Revaluation Surplus	-	-
Balance at the year end	<u>356,500</u>	<u>356,500</u>

21. Issued Share Capital		
Authorised Share Capital		
8,400,000,000 ordinary shares of 50k each	<u>4,200,000</u>	<u>4,200,000</u>
Ordinary share capital issued and fully paid.		
5,280,502,913 ordinary shares of 50k each	<u>2,640,251</u>	<u>2,640,251</u>

22. Share Premium		
Share Premium	<u>272,551</u>	<u>272,551</u>
Premium from issue of shares reported		

23. Statutory contingency reserve		
Balance at the beginning of the year	4,198,848	3,606,052
Transfer from revenue	<u>389,581</u>	<u>592,796</u>
Balance at the year end	<u>4,588,429</u>	<u>4,198,848</u>

Statutory contingency reserve is the higher of 3% of total premium or 20% of profit after tax

24. Retain earnings		
Balance at the beginning of the year	5,816,923	4,718,130
Profit for the year	1,563,162	2,378,054
Transfer to contingency reserve	(389,581)	(592,796)
Gains on the listing of MTN on floor of NSE	-	-
Dividend paid	<u>(792,075)</u>	<u>(686,465)</u>
Balance at the year end	<u>6,198,429</u>	<u>5,816,923</u>

25. FVOCI reserve		
Balance at the beginning of the year	(51,468)	(35,344)
Addition during the year	<u>-</u>	<u>(16,124)</u>
Balance at the year end	<u>(51,468)</u>	<u>(51,468)</u>

26. Asset revaluation reserve		
Balance at the beginning of the year	1,094,475	1,094,475
Accumulated depreciation	-	-
Revaluatin amount -gain	-	-
Transfer to deferred tax liability	<u>-</u>	<u>-</u>
Balance at the year end	<u>1,094,475</u>	<u>1,094,475</u>

This represent the revaluation of our head office Property by Jide Taiwo -an estate
Survayor and Valuersw

27. Other reserves- Employee benefit		
Balance at the beginning of the year	111,455	131,043
Addition during the year	<u>-</u>	<u>(19,588)</u>
Balance at the year end	<u>111,455</u>	<u>111,455</u>

	2020 N'000	2019 N'000
28. Direct premium		
Motor	3,999,290	3,166,240
Marine	1,293,421	847,692
Fire	2,706,882	3,565,418
General Accident	2,808,027	2,156,207
Oil and Gass	2,037,696	1,893,966
	<u>12,845,316</u>	<u>11,629,522</u>
28a. Reinsurance Inward		
Motor	6,934	11,813
Marine	756	5,541
Fire	70,603	131,455
General Accident	62,424	1,022
Oil and Gass	-	117
	<u>140,717</u>	<u>149,948</u>
28c. Gross Written premium		
Direct premium	12,845,316	11,629,522
Reinsurance Inward	140,717	149,948
	<u>12,986,033</u>	<u>11,779,470</u>
29. Unexpired Risk		
Opening Balance		
Motor	1,742,367	1,389,434
Marine	372,492	384,738
Fire	1,084,850	972,888
General Accident	1,123,090	820,186
Oil and Gass	323,768	578,991
	<u>4,646,567</u>	<u>4,146,237</u>
29a. Unexpired Risk		
Closing Balance		
Motor	(2,117,791)	(1,760,363)
Marine	(598,909)	(489,377)
Fire	(1,213,451)	(1,077,132)
General Accident	(1,631,685)	(983,823)
Oil and Gass	(850,673)	(1,029,744)
	<u>(6,412,510)</u>	<u>(5,340,438)</u>
29.1 Increase in unexpired risks		
Opening	4,646,567	4,146,237
Closing	(6,412,510)	(5,340,438)
	<u>(1,765,943)</u>	<u>(1,194,201)</u>

29.1a Breakdown of the (Increase)/Decrease		
Motor	(375,424)	(370,929)
Marine	(226,417)	(104,639)
Fire	(128,601)	(104,244)
General Accident	(508,595)	(163,637)
Oil and Gass	(526,905)	(450,753)
	<u>(1,765,943)</u>	<u>(1,194,201)</u>
30 Reinsurance expenses		
Motor	1,265	205
Marine	554,676	444,333
Fire	1,424,904	1,204,578
General Accident	906,603	690,784
Oil and Gass	990,872	269,778
	<u>3,878,320</u>	<u>2,609,678</u>
31. Fees and commission Received		
Motor	-	-
Marine	139,435	110,782
Fire	401,871	319,306
General Accident	254,647	182,758
Oil and Gass	-	-
	<u>795,953</u>	<u>612,846</u>
32. Claim expenses		
Motor	1,242,430	1,361,261
Marine	(77,898)	780,937
Fire	850,611	76,256
General Accident	18,043	142,764
Oil and Gass	(45,305)	(277,031)
	<u>1,987,881</u>	<u>2,084,188</u>
33. Acquisition expenses		
Motor	493,773	388,035
Marine	237,687	164,385
Fire	569,868	614,386
General Accident	579,504	501,706
Oil and Gass	112,976	161,186
	<u>1,993,808</u>	<u>1,829,698</u>
34. Maintenance Expenses		
Stamp duty	102,731	92,601
Entertainment and Hotel Expenses	65,920	61,645
NIID Expenses	5,620	4,895
Printing and Stationery Expenses	12,972	19,431
Transport and Travelling Expenses	410,885	363,983
Professional fees	262,106	731,390
Marketing Expenses	4,724	11,297
Business Development Expenses	184,053	126,684

	Tracking Expenses	103,830	177,791
	Insurance Levy	132,360	150,735
	Industrial Training Fund	4,803	7,024
	Trade fair Expenses	2,000	-
		<u>1,292,004</u>	<u>1,747,477</u>
35	Underwriting expenses		
	Acquisition expenses from 33d	1,993,808	1,829,698
	Maintenance expenses from 33f	1,292,004	1,747,477
		<u>3,285,812</u>	<u>3,577,175</u>
36.	Maintenance expenses- Break down by class of business		
	Motor	348,841	471,819
	Marine	90,440	122,323
	Fire	400,521	541,718
	General Accident	232,561	314,546
	Oil and Gass	219,641	297,071
		<u>1,292,004</u>	<u>1,747,477</u>
37.	Investment Income		
	CBN Interest	23,375	18,028
	Investment Income	494,671	298,266
		<u>518,046</u>	<u>316,294</u>
37a.	Other Income		
	Sundry Income	3,308	1,806
	Rental income	4,262	-
		<u>7,571</u>	<u>1,806</u>

NEM INSURANCE PLC
SHAREHOLDING STRUCTURE

S/N	ACCT NO	NAME	ADDRESS	HOLDING	%
1	2979	JEIDOC LIMITED	CEDDI TOWERS 16, WHARF	368,445,497	6.98%
2	147140	BUKSON INVESTMENT LIMITED	C/O NEM INSURANCE PLC BROAD STREET, LAGOS LAGOS	337,054,367	6.38%
3	194768	CAPITAL EXPRESS ASSURANCE LIMITED	C/O NEM INSURANCE PLC, 138/146 BROAD STREET LAGOS ISLAND LAGOS	383,492,958	7.26%
4		AFIQ FUNDS	C/O ABOX CORPORATE	1,578,870,171	29.90%

Chief Ede Dafinone represents Jeidoc Limited, Mrs. Joy Teluwo represents Bukson Investment Limited, Mrs. Yinka Aletor represents Capital Express Assurance Company Limited while Mr. Papa Ndiaye and Mr. Kelechi Okoro represent Afiq Funds

Rules Governing Free Float Requirements

In accordance with Rule 2.2 – Rules Governing Free Float Requirement:
NEM Insurance plc complies with the Exchange's free Float requirement.

Securities Trading Policy

In compliance with Rule 17.15 Disclosure of Dealings in Issuers' Shares, Rulebook of the Exchange 2015 (Issuers Rule) NEM Insurance Plc maintains a Security Trading Policy which guides Directors, Audit Committee members, employees and all individuals categorized as insiders with respect to their dealing in the Company's shares. The Policy undergoes periodic review by the Board and is updated accordingly. The Company has made specific inquiries of all its directors and other insiders and is not aware of any infringement of the policy during the period.

Rules Governing Free Float Requirements

In accordance with Rule 2.2 – Rules Governing Free Float Requirement: NEM Insurance plc complies with the Exchange's free Float requirement.